

25 January 1977

MEMORANDUM TO: C/BSD *Seen 11/25/77*
THRU : DC/BSD *11/25/77*
SUBJECT : Overages in Stock Level Authorizations

1. The following is a listing of overages by company with an explanation as to why the overage occurred:

a. A. T. CROSS COMPANY: Due to the UPS strike, this company's merchandise ordered early in September did not arrive until late November. The trucking company made repeated attempts to deliver the merchandise to our Post Office address. We were unable to figure why our goods had not arrived and reordered, receiving the second order of goods within a week after ordering. In the meantime, the original order arrived. By now, the pen order has run down enough to request a new order. Overage: \$689.39.

b. EASTMAN KODAK COMPANY: This was due entirely to Kodak's back order policy. We were involved in receiving the new line of Instant products. Most of these cameras arrived the week after Christmas. This overage will eventually level itself off due to the popularity of the new cameras. Overage: \$2749.31.

c. TOTES, INCORPORATED: As stated in the annual stock level authorization change report, there had been a price raise in the cost of goods from this company between the time we ordered our Christmas order (March) and the time we received it (October). This reflected quite an increase. If it had not been for the price increase, we would not have been over in the authorized level. Overage: \$621.02.

2. All of the other companies were far below the level authorized. This is reflected on the attached comparison sheet.

STAT

Att


Manager
EAA Store

COMPANY	AUTHORIZED LEVEL	1976 INVENTORY LEVEL	OVERAGE
ABC OF SWITZERLAND	\$ 250.00	\$ 27.55	\$ -
BATTERIES, INCORPORATED	1000.00	523.34	-
CHASE MARKETING COMPANY	1000.00	425.69	-
CLASSIC CHEMICAL COMPANY	500.00	214.35	-
JACQUELINE COCHRAN	500.00	92.34	-
A.T. CROSS COMPANY	1500.00	2189.39	689.39
DENNIS TIME COMPANY	1000.00	127.50	-
D&H DISTRIBUTING COMPANY	6000.00	5305.81	-
DREIER/C&C SALES	1000.00	663.17	-
DRI-MARK PRODUCTS	1000.00	100.80	-
FREDERICK TRADING COMPANY	3000.00	1629.91	-
HAMILTON WATCH COMPANY	3000.00	1142.65	-
HAZEL PRODUCTS	1000.00	452.96	-
HOUBIGANT	500.00	33.92	-
JOVAN	500.00	1.99	-
EASTMAN KODAK COMPANY	5000.00	7749.31	2749.31
MacGREGOR COMPANY	500.00	197.06	-
PANASONIC (ROSEN/KIPP)	3000.00	1927.09	-
PARAMOUNT DISTRIBUTORS	4500.00	3105.11	-
POLAROID CORPORATION	500.00	40.75	-
SAMSONITE CORPORATION	2000.00	1709.94	-
SCM CORPORATION	3000.00	1730.17	-
SCRIPTO CORPORATION	500.00	183.69	-
SOBEL BROTHERS/SWIGART	3000.00	2575.59	-
RUSSELL STOVER CANDY	No level	0.00	-
G.T.E. SYLVANIA	1000.00	544.26	-
TASCO CORPORATION	1200.00	382.00	-
TOTES, INCORPORATED	1500.00	2121.02	621.02
WEST BEND COMPANY	2500.00	513.92	-
ZAMOISKI COMPANY	3000.00	1806.58	-
TOTALS	52950.00	37517.86	4059.72

TOTAL AUTHORIZED STOCK LEVEL 1976	52950.00
Minus 1976 Inventory Level	-37517.86
Under Authorized Level By:	15432.14